# TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year in Review</td>
<td>3</td>
</tr>
<tr>
<td>Aloha United Way’s 211 Helpline Goes Above and Beyond</td>
<td>4</td>
</tr>
<tr>
<td>AUW 211 in 2020</td>
<td>5</td>
</tr>
<tr>
<td>United for ALICE®</td>
<td>6</td>
</tr>
<tr>
<td>Alice Partner Agencies Responded to COVID-19</td>
<td>8</td>
</tr>
<tr>
<td>Safety Net</td>
<td>9</td>
</tr>
<tr>
<td>Board of Directors</td>
<td>10</td>
</tr>
<tr>
<td>Financial Summary</td>
<td>11</td>
</tr>
<tr>
<td>Grants, Trusts &amp; Foundations</td>
<td>12</td>
</tr>
<tr>
<td>Tocqueville Society</td>
<td>12</td>
</tr>
<tr>
<td>Leadership Donors</td>
<td>13</td>
</tr>
<tr>
<td>Gifts In-Kind</td>
<td>18</td>
</tr>
<tr>
<td>Ānuenue Legacy Society</td>
<td>19</td>
</tr>
</tbody>
</table>
Aloha Donors & Community,

In more than a century of serving the community, Aloha United Way (AUW) has never seen a year quite like we saw in 2020. We are grateful for your unwavering support that allowed us to rise to the moment as the COVID-19 pandemic began to change our lives early last year.

Because of the unusual circumstances that affected AUW and our partner agencies in 2020, we have incorporated vital statistics into this report to show how our grantee partner agencies adapted to the pandemic. Our partner agencies were indeed an inspiration, as they found creative solutions to support their clients during immense community crises. We have also included a story that illustrates how our 211 information and referral specialists have been (and are still) on the front lines every day, assisting vulnerable individuals and groups in need of comfort, relief, and vital information.

We increased our 211 staff fivefold and expanded operations from weekdays (40 hours per week) to seven days per week with 105 hours of coverage to meet the state’s continuing demands. We remain Hawai‘i’s most thorough and reliable resource and “the first call” for those seeking food, looking for answers to health-related questions, and searching for funding for rent, mortgage, and utilities.

In 2020, your partnerships allowed us to invest over $44 million into the community. We also responded in the following ways:

- Provided information and referrals for 173,832 users of AUW’s 211 Helpline Services
- Helped to keep thousands of Hawai‘i residents from eviction through four rent relief programs
- Distributed $1.7 million to AUW impact area Safety Net and ALICE grantees
- Supported almost 350 partner agencies with vital funding throughout the year

2020 was a year of profound community trauma. It was also a year of unprecedented togetherness, cooperation, and generosity. In moments of dire circumstances, we showed our true colors, as did you. This critical work, however, is far from over. The ripple effects of this pandemic will be felt for years.

Thank you for all that you have done to ensure that we maintain our stride and keep moving forward together. Now is the time to rebuild our communities stronger than they were before. Let’s continue to advance our collective health, education, financial stability, and overall well-being so that Hawai‘i can become stronger, more inclusive, and more sustainable than ever.

Mahalo,

John Fink
President & CEO
211 service calls increased dramatically when the COVID-19 pandemic arrived in Hawai‘i. AUW responded by hiring additional 211 Specialists and expanding hours of operation to meet the demand. In 2020, the helpline received 173,832 assistance requests.

When Amy began working as a Specialist for the AUW 211 Helpline, she knew she was providing a service for people in need. What she didn’t realize was how much she would be positively impacted by the people who called. One morning, she received a call from a woman named Lea, who was reaching out on behalf of an older neighborhood friend who lived alone and needed support. Amy referred Lea to food delivery programs and local community centers with services that would help her older friend receive necessary support.

“Whenever people call 211, we listen for what they say they need, but also what they might not be saying.” Sometimes Amy uncovers a need for rental assistance, child care or legal help. But this time, what Amy really heard from Lea was how much she cared for her friend’s health and well-being.

“In just this one call … Lea gave me something that I didn’t know I needed. She gave me hope,” said Amy. “She reminded me that in Hawai‘i, we look out for each other. Sometimes strangers become friends, and eventually family.” Amy provided Lea with referrals for several nonprofit agencies that would provide meal delivery and companionship for her friend.

211 provides a unique statewide service, responses to calls, texts, emails, and live chats, 7 days per week from 7:00am-10:00 pm (an increase of 60 hours/week from pre-COVID weekday hours). Online 211 resources are accessible 24 hours a day, 7 days a week at auw211.org.

- 1,300+ agencies, 4,000+ programs
- Access to on-demand interpreter services with 240+ languages for callers that speak little to no English

ALOHA UNITED WAY’S 211 HELPLINE GOES ABOVE AND BEYOND

HAWAI‘I’S ONLY COMPREHENSIVE, COMMUNITY INFORMATION AND REFERRAL HELPLINE.
COVID-19 RESPONSE
211 is Hawai‘i’s only comprehensive, public health information and referral helpline. 211 provides resources to the community, with a focus on providing access for individuals in rural and underserved areas and/or with limited technological access.

HOUSING/SHELTER
In 2020, 211 experienced an increase of 187% in calls for Housing and Shelter services. This included inquiries for affordable housing, emergency shelters or other places to live, rental/mortgage assistance, and other housing-related services.

HEALTHCARE / HEALTH ASSISTANCE
Another significant number of 211 requests were for general Healthcare/Health Assistance and COVID-19-related health services. These calls represented an increase of 526% (over 4,424 contacts) in calls from the previous year.

With a meteoric rise in unemployment and the loss of employer-sponsored health insurance, a record number of individuals contacted 211 for assistance with:

- Health insurance
- Medical expense assistance
- Other vital services

Additionally, requests for COVID-19 testing sites, vaccinations, personal protective equipment (PPE), contact tracing information, nursing homes, adult care, health services and health insurance comprised a significant amount of the call volume.

KŪPUNA CALL CENTER
In cooperation with the Hawai‘i State Department of Health’s Executive Office on Aging, the City and County of Honolulu’s Elderly Affairs Division, and St. Francis Healthcare System of Hawai‘i, Aloha United Way's 211 helpline established the first and only statewide COVID-19 vaccination referral system specifically for seniors. Prioritizing this population was crucial. The added services provided the opportunity for seniors to schedule vaccination appointments and obtain transportation assistance to get to health care sites as needed.

AUW 211 IN 2020

<table>
<thead>
<tr>
<th>HOUSING AND SHELTER REQUESTS</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>4,363 REQUESTS</td>
<td></td>
<td>14,457 REQUESTS</td>
</tr>
<tr>
<td>397% INCREASE OVER THE YEAR</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
ALICE funding is intended to effect systems-level change in order to support upward financial mobility for lower-income families and individuals in Hawai‘i. Key components of this initiative include program performance evaluation, shared metrics, capacity building, and collaboration.

The three funding categories are:
A. Increase earning potential and/or reduce household expenses
B. Improve access to benefits and community resources
C. Support development of financial capability and soft skills


Council for Native Hawaiian Advancement
Increase Earning Potential Program - Establishes an institute as a pipeline to middle-skill careers that do not require post-secondary degrees. Serves people in different career tracks.

Feed the Hunger Foundation
Asset Building Through Food Security - Increases economic vitality and food security through loans and networks of support for food entrepreneurs. Provides business loans and technical assistance to increase financial acumen and operational capabilities.

Goodwill Industries of Hawaii, Inc.
Career Pathways Program - Partners with UH community colleges and vocational training providers to support ALICE clients to access post-secondary education, job readiness training, financial literacy, job placement, job retention services, and tax assistance.

Hawaiian Community Assets Inc.
Financial Opportunity Centers - Establishes centers in Honolulu and Waianae to provide bundled services to ALICE families over 3 years. Public and private partnership services include financial coaching, career and small business training, access to public benefits, match savings accounts, and loans.

Honolulu Habitat for Humanity
Affordable Home Ownership in Waimanalo - Changes lives by providing families access to affordable housing, works with community volunteers to construct homes, and offer ongoing financial literacy support.

Kokua Kalihi Valley Comprehensive Family Services
Strengthening Resilience of ALICE Elders and Caregivers in Kalihi - Trains ALICE clients from Kalihi as in-home respite care providers and certified nursing assistants. Hires and mentors trainees to continue increasing both career and financial capability skills.

Parents and Children Together
Family and Economic Development Center - Leads discourse in the community on upstream and downstream effects of poverty. Partners with cross-sector employers to upskill ALICE employees. Develops referral networks among employers.

Waikiki Community Center
Senior Employment Project - Partners with businesses to create an employment agency focused on job skills training and employment placement for individuals age 50+.

*ALICE grantees used their 2020 funding to rapidly retool their efforts to meet immediate community needs that emerged as a result of the Coronavirus pandemic. Examples of this: meal delivery services, employment resource services, virtual case management for families.
ALICE IMPACT AREAS

Aloha United Way works collectively with partners to take action to improve individual and systemic economic, health, and social conditions, and reduce inequalities for ALICE households.

As a backbone organization operating in a Collective Impact framework, AUW is a leader in funding programs, developing resources, and bringing together diverse stakeholders to take collective action to improve systemic inequalities in the following ALICE Impact Areas:

- Quality & Accessible Health Care Services
- Safe & Affordable Housing
- Improving Nutrition & Decreasing Food Insecurity
- Access to Technology & Digital Equity
- Financial Stability & Savings
- Quality Childcare & Educational Opportunities
- Continuing Education & Career Advancement

ALICE HOUSEHOLD % PER COUNTY IN 2020, PRE-COVID-19 PANDEMIC

<table>
<thead>
<tr>
<th>County</th>
<th>ALICE Households</th>
<th>ALICE %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hawai’i</td>
<td>71,565</td>
<td>48%</td>
</tr>
<tr>
<td>Honolulu</td>
<td>308,208</td>
<td>40%</td>
</tr>
<tr>
<td>Kaua’i</td>
<td>22,524</td>
<td>44%</td>
</tr>
<tr>
<td>Maui</td>
<td>52,794</td>
<td>42%</td>
</tr>
</tbody>
</table>

ALICE lives in every town and neighborhood across Hawai’i. ALICE exists in every ethnicity. They are our friends, family, and people we rely on every day. It takes just one crisis — loss of employment for a short period, an unexpected health emergency or car repair, an increase in monthly rent — to put these families and individuals at even greater risk of long-term problems or loss of housing.

IMPACT OF THE COVID ECONOMIC SHOCK:

Unemployment forecasts range from 15% to 20% unemployment for 2020, which means that as many as:

35,000 ADDITIONAL HOUSEHOLDS WILL HAVE FALLEN INTO ALICE STATUS OR BELOW BY THE END OF THE YEAR
The rapid spread of COVID-19 has exposed critical shortcomings in our economy and in our healthcare and education systems. In the midst of this crisis, the ALICE partner agencies, their staff, and the communities they serve were profoundly impacted. Hawai’i’s most vulnerable households have required more assistance than ever, and ALICE grantees rose to meet those needs with flexibility and care. Each ALICE partner agency has a story to share about how the pandemic affected their work and the communities they serve. Here are two examples:

**HONOLULU HABITAT FOR HUMANITY**

**How they were impacted:**
ReStore, Honolulu Habitat for Humanity’s nonprofit home improvement store and donation center, was closed for six weeks. It was reopened only after safety measures were in place. During the closure, crucial elements were reduced: scheduled time that was allotted for projects, access to building materials, and the ability for volunteers to go out to build sites.

**How they adjusted:**
Honolulu Habitat for Humanity restructured its build program to reduce construction timelines, using a blend of contracted and volunteer labor. It also created a revolving fund to manage multiple builds using grant funds. Three homes were completed in 2020, and three more are scheduled for construction.

**HAWAI’I HOMEOWNERSHIP CENTER**

**How they were impacted:**
Hawai’i HomeOwnership Center’s mission of providing in-person classes to educate and inform first-time homeowners in Hawai’i was hindered, as these programs were canceled due to the pandemic.

**How they adjusted:**
All in-person sessions transitioned to virtual options: group sessions transformed to webinars, and counseling sessions were conducted through video conferencing and phone meetings. The Rental Counseling and Foreclosure Counseling program was also created and added to the roster of services provided to community members. One surprising result from program delivery changes was a significant increase in program participation.
SAFETY NET GRANTEES

Each year, Aloha United Way provides Safety Net funding to agencies working to provide basic human needs and support people experiencing crisis. In 2020, AUW invested $750,000 into 27 agencies that are working in the following five areas of need:

1 **Disaster/Crisis**
   Provides a broad range of assistance for individuals and families experiencing crisis with a goal of returning the household to stability. The category includes medical care, mental health services, substance abuse treatment, family violence services, and community disaster response.

2 **Rent/Utility**
   Provides rent (or mortgage) and utility financial assistance. Agencies may pay rent, security deposit, mortgage, and utility expenses to landlords or providers on behalf of eligible clients.

3 **Food**
   Provides access to food pantries, food banks, food delivery services and served meals programs.

4 **Shelter**
   Provides housing and related support services including emergency, transitional, and permanent housing.

5 **Two-year Grants**
   Supports startup or pilot programs; programs/services with a higher degree of complexity; initiatives with a greater number of stakeholders or partners; initiatives that require substantial time planning; and new programs that are projected to be financially self-sustaining after the initial two years.

**NON-PROFIT PARTNERS**

- Aloha Harvest
- Aloha Medical Mission
- American National Red Cross
- Catholic Charities Hawai‘i
- Domestic Violence Action Center
- Family Promise of Hawaii
- Gregory House Programs
- Hale Kipa Inc.
- Helping Hands Hawaii
- IHS, The Institute for Human Services, Inc.
- Kokua Kalili Valley Comprehensive Family Services
- Lanakila Pacific
- Mental Health Kokua
- Project Vision Hawaii
- Residential Youth Services & Empowerment dba RYSE
- St. Francis Healthcare Foundation of Hawaii
- Susannah Wesley Community Center
- The Mediation Center of the Pacific, Inc.
- The Salvation Army Hawaiian & Pacific Islands Division (Oahu)
- United States Veterans Initiative Hawaii (U.S. Vets)
- Waianae District Comprehensive Health and Hospital Board, Inc
- Waikiki Community Center
- Waikiki Health
- Waimanalo Health Center
- Women in Need (WIN)
- YMCA of Honolulu
- YWCA O‘ahu
Brett Aka
Realtor-Associate
Better Homes and Gardens® Real Estate Advantage Realty

Jim Alberts
Senior Vice President, Customer Service
Hawaiian Electric

Jon Bierly
Hawaii Director of Operations
UPS

Brian Bowers
President & CEO
Bowers + Kubota Consulting

Harris Chan
Area Vice President, Operations
Marriott International

Patrick “Rick” D. Ching
President and Chief Operating Officer
Servco Pacific, Inc.

Guy Churchill
Executive Vice President and Manager
Bank of Hawaii

Dion Dizon
Public Relations Marketing Specialist
American Income Life Insurance Company / OPEIU 277

Terri T. Fujii
Managing Partner
CW Associates, CPAs

Blenn Fujimoto
Executive Vice President
Central Pacific Bank

Tracy Hayashi
President/Assistant Business Manager
IBEW 1186

Gregory C. Hazelton
EVP and CFO
Hawaiian Electric Industries, Inc.

Kelly Hoen
Area General Manager
Outrigger Hotels and Resorts

Wilbert “Wil” Holck
Executive Director
Hawaii State Teachers Association

Len Isotoff
Vice President, Sales - Hawaii
Matson, Inc.

Jason Ito
Director of Administration, Labor and Community Relations
Kyo-ya Management Company, Ltd

David Lassner
President
University of Hawaii

Alicia Moy
President & CEO
Hawaii Gas

Tori Orton
General Manager
ASM Global

Savan Patel
Founder, President / Managing Principal
Infinium Interiors, Inc.

Randy Perreira
Executive Director
HGEA Local 152

Mark Rhee
President & CEO
Western Automotive Ventures, Inc.

Richard M. Rosenblum
President & CEO - Retired
Hawaiian Electric Company, Inc.

Kevin Sakamoto
EVP & Division Manager,
Consumer Banking
First Hawaiian Bank

Dan Schaberg
Vice President / General Manager,
Hawaii Enterprise, Alamo & National Car Rental

Michael B. Stollar
EVP, Market and Product
HMSA

Andrew Sutton
Director, Strategic Accounts
CVS Health

Scott Viola
Operations Manager
Nordic PCL Construction, Inc.
For the Years Ending December 31, 2020 and 2019

**FUNDS RAISED**

<table>
<thead>
<tr>
<th>Source</th>
<th>2020</th>
<th>2019</th>
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<tbody>
<tr>
<td>Aloha United Way campaigns</td>
<td>$8,048,104</td>
<td>$8,487,799</td>
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<tr>
<td>Grants &amp; fiscal agents</td>
<td>34,852,670</td>
<td>6,305,349</td>
</tr>
<tr>
<td>Other income</td>
<td>2,523,540</td>
<td>2,678,748</td>
</tr>
<tr>
<td><strong>Total Funds Raised</strong></td>
<td><strong>$45,424,314</strong></td>
<td><strong>$17,471,896</strong></td>
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**PROGRAMS & SUPPORT**

<table>
<thead>
<tr>
<th>Category</th>
<th>2020</th>
<th>2019</th>
</tr>
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<tbody>
<tr>
<td>Donor designations</td>
<td>$3,027,885</td>
<td>$3,777,218</td>
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<tr>
<td>Impact Area allocations</td>
<td>2,150,941</td>
<td>2,523,550</td>
</tr>
<tr>
<td>Program services</td>
<td>36,373,826</td>
<td>8,120,593</td>
</tr>
<tr>
<td>Fundraising</td>
<td>1,557,583</td>
<td>2,133,779</td>
</tr>
<tr>
<td>Administration</td>
<td>1,504,071</td>
<td>1,194,628</td>
</tr>
<tr>
<td>Pledge loss &amp; miscellaneous</td>
<td>475,530</td>
<td>470,932</td>
</tr>
<tr>
<td><strong>Total Programs &amp; Support</strong></td>
<td><strong>$45,089,836</strong></td>
<td><strong>$18,220,700</strong></td>
</tr>
</tbody>
</table>

Note 1:
In 2020, Aloha United Way (AUW) administered COVID-19 related rent, mortgage, and utility assistance programs for Hawai’i, supported by Federal CARES Act funds with the State of Hawaii and the City & County of Honolulu, and a third Department of Hawaiian Home Lands (DHHL) Covid-19 Emergency Rental Assistance Program. Combined, AUW’s 2020 program budget includes ~$27 million paid out in government funded COVID-19 assistance programs.

In 2019, AUW was awarded a Continuum of Care (CoC) grant from U.S. Department of Housing and Urban Development (HUD), Permanent Supportive Housing, totalling $5,418,356, approximately $3,596,065 of which was expended and earned in 2019.

In 2020, AUW was awarded a Continuum of Care (CoC) grant from HUD for Permanent Supportive Housing, CoC Planning, and Homeless Management Information System, totalling $6,103,479, approximately $3,745,196 of which was expended and earned in 2019.

**OTHER INCOME**

<table>
<thead>
<tr>
<th>Source</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants &amp; fiscal agents</td>
<td>18%</td>
</tr>
<tr>
<td>Program services</td>
<td>77%</td>
</tr>
<tr>
<td>Direct Agency Support</td>
<td>6%</td>
</tr>
<tr>
<td>Impact Funding</td>
<td>2%</td>
</tr>
<tr>
<td>211</td>
<td>18%</td>
</tr>
<tr>
<td>211</td>
<td>2%</td>
</tr>
<tr>
<td>Program Services</td>
<td>5%</td>
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</table>

**FINANCIAL SUMMARY**

Note 2:
AUW's Form 990 and audited Financial Statements are available upon request.

Note 3:
In 2020, AUW’s chief administrative personnel were John Fink, President and CEO; Suzanne Skjold, COO; Norm Baker, COO and Interim President and CEO. In 2019, AUW’s chief administrative personnel were Cindy Adams, President & CEO and Norm Baker, COO.
**COLLECTIVE IMPACT**

Aloha United Way supports nearly 350 non-profit partner agencies and works closely with community leaders in public and private sectors to collaboratively tackle the most pressing issues facing our community. We humbly thank everyone who partners with Aloha United Way — whether through in-kind donations, volunteering and/or financial gifts — for your support and generosity in making Hawai‘i better for everyone. Together, we make the greatest impact.

### SPECIAL THANKS TO THE FOLLOWING DONORS IN 2020

#### GRANTS, FOUNDATIONS & TRUSTS

- Atherton Family Foundation
- Anna B Lindemann Fund at the Hawai‘i Community Foundation
- Bank of Hawai‘i Foundation
- BOH: Seymour Terry Trust
- Central Pacific Bank
- Corporation for National and Community Service (AmeriCorps VISTA)
- Corinne M Tosaki Trust
- CVS
- Hawaii State Department of Human Services
- The Emergency Food and Shelter National Board Program
- Ellen M. Koenig Memorial Fund at the Hawai‘i Community Foundation
- Hawai‘i Community Foundation
- Hawaii State Department of Health
- Harold K.L. Castle Foundation
- Housing and Urban Development
- Ivena M. Ziegenhein Fund at the Hawai‘i Community Foundation
- Kaiser Permanente
- Marie Kohli Fund at the Hawai‘i Community Foundation
- Minnie P Cuthbertson Fund at the Hawai‘i Community Foundation
- Saltchuck
- Servco Foundation
- Target Foundation
- The Harry and Jeanette Weinberg Foundation
- U.S. Veteran Affairs
- Watumull Foundation
- William G. Irwin Charity Foundation

#### TOCQUEVILLE SOCIETY

**$10,000 OR MORE**

- Anonymous (15)
- Alan and JoAnn Oshima
- Alan and Joanne Arizumi
- American Floor and Home
- Anna Ono
- Arnold and Thuy Martines
- Avalon Development Company
- Bambi and Mitch D’Olier
- Ben and Yvonne Godsey
- Benjamin and Patricia Ancheta
- Bettina Mehnert
- Bjorn Marsen and Maigee Chang
- Blake & Della Bushnell
- Blenn and Ruth Fujimoto
- Bob and Lori Harrison
- Bob Hines and Catherine Ngo
- Bobby and Janelle Chow
- Brad and Jodie Shinagawa
- Carl Williams & Gail Nakamura
- Chad and Leilani Karasaki
- Chris and Melissa Benjamin
- Chris and Wana’ao Eldridge
- Christopher Dods
- Colbert and Gail Matsumoto
- Connie and Russell Lau
- Constance A. Hastert
- Daniel Arita
- David & Kathy Morimoto
- David and Kellyn Okabe
- David Hudson and Dana Kokubun
- Dean and Emmaly Calibraro
- Denis and Ella Isono
- Dennis M. Tsuhako
- Derek and Juliet Lighter-Kamm
- Dick and Michele Rosenblum
- Dr. Thomas and Mi Kosasa
- Dustin and Lisa Sellers
- Edward K. Conklin
- Gabe Lee
- Galen and Patricia Ho
- George and Lei Fukuhara
- Greg Hazelton
- Jackie Ingamells
- Jason and Raylene Nagai
- Jason Ito
- Jeff and Kimberly Case
- Jerry and Cheri Rauckhorst
- Joanna Oshiro
- John and Shari Fink
- Kaulana and Joni Young
- Kent and Jean Tsukamoto
- Kevin and Michele Saito
- Lance A. Mizumoto
- Lance and Wanda Parker
- Lawrence and Patricia Rodriguez
- Lee and Lori Moriwaki
- Lindsay Kikawa Yoshiki and Eric Yoshiki
- Mark and Michelle Stofle
- Marvin B. and Rae Alice Hall
- Matt and Dianne Cox
- Michael and Shirley Grossi
- Michael B. Stollar
- Michael Gold and Esme Corbett-Suzuki
- Michelle Kirk
- Mike and Joyce Ching
- Mike and Terri Taylor
- Mike and Trish O’Neill
- Mr. & Mrs. Brian Bowers
- Mr. & Mrs. Kevin T. Sakamoto
- Neill and Liz Char
- Patricia Foley
Collective Impact

Patrick D. and Marybeth W. Ching
Paul and Lynda Yonamine
Paulette and Bub Wo
Quinn S. Riordan
Ralph and Erlinda Mesick
Rick Blangiardi
Robert and Shera Hiam
Rodney M. Harano
Ronald H. Kikawa
Savan Patel
Scott Hayashi
Scott Seu and Carrie Okinaga
Stephen and Susan Metter
Steve & Amy Corbisier
Steven Sullivan
Susan Ing and Kent Visher
Susanne and Thom Millard
Tanya and Paul Alston
Terri and Garrett Fuji
The Dods Foundation-Walter A. Dods, Jr.
The Donald and Iris Kim Foundation
The Shidler Family Foundation
Timothy and Sarah Howell
Wesley K. Yamamoto
William Cunningham
WRNS Studio
Yamamoto Caliboso LLC

Leadership Donors
$1,000 or More

Aaron Agmata
Aaron Akau
Aaron and Sherri Okinaga

Ann Katekaru
Ann Miyasato
Ann Nishihira
Ann T. Nakagawa
Anna H. Oshiro
Anne and John Mapes
Annette Wedemeyer
Annie and Robert Matsuwaka
Anson M. Murayama
Anthony & Debbie Ramelb
Aspy Palia
Audiology Associates Hawaii
Avelino Halagao
Avi Soifer and Marlene Booth
Avin Oshiro
Avis Wong
Barbara & Philip Brouillet
Barbara Kohara
Barbara Okamoto & Jim Dannemiller
Barbara Yee
Bart Howk
Beatrice Gould
Beau Oshiro
Becky Jandoc
Belinda Danielson
Ben Yoshino
Benjamin & Kehaulani Naki
Bernard Silva
Bernie Alama
Bethany Kouchi
Beverly Sato
Bill and Gail Atwater
Blaine-Whitney Souza
Blanche Fountain

Bob and Roberta Nickel
Bonny Kahalewai
Bowers + Kubota
Bradford Tokioka
Bradley Miller
Brett Aka
Brian Kunioka
Brian Reiter
Brian Seabaugh
Brian Tanaka
Brian Taylor
Brian Tilker
Brian Van Deventer
Bruce & Coleen Kugiyia
Cameron Nekota
Camille Au
Carl Aoki
Carl Zimmerman
Carlito Caliboso
Carol B. Whitesell
Carol M. Ono
Carol S. Koga
Carole Suzui
Caroline Ishida
Carrie Okinaga and Scott Seu
Carson and Meghan Schultz
Cary Koike
Cary Kondo
Casey Miyashiro
Casey Nishimura
Casey Tollman
Chang Ohana
Cheryl Yoshida
Cheson Hughes
LEADERSHIP DONORS continued
Chisato Takeda
Christina Kishimoto
Christine Ohashi
Christopher Bertorelli
Christopher Haig
Chung Chang
Cindy Suzuki
Cindy Takeda
Cisco Liquido
Clarence Gomes Jr.
Claudia M. Akroyd
Colleen Kato-Kashiwa
Conrad And Iris Loui
Conrad Higa
Cora and Barry Jim On
Corliss Ota
Corrina Nguyen
Corryne E. Lopez
Cory Okuda
Courtney Kajikawa
Craig and Jan Park
Craig and Penni Lee
Craig M. Warren and Yvonne Lay Yeam Lim
Crystie Ogi
Cynthia Nakasato
Cyril Ontai
Cyrus Oda
Dale & Darlene Nakayama
Damien Kim
Dan and Gloria Boylan
Dan Suthers
Dane Shimabuku
Daniel Charles Leoiki
Daniel Gluck
Daniel Ishimitsu
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**FIRST, WHAT IS A PLANNED GIFT?**

A planned gift can be as simple as naming Aloha United Way as a beneficiary in your will, trust, retirement plan, life insurance policy or other financial accounts. Planned gifts are added to our Endowment Fund, a permanent capital reserve that supports our work today, tomorrow and for generations to come. When you make a planned gift to AUW, you become a member of our Ānuenue Legacy Society.

**WHAT ARE SOME GIFT OPTIONS?**

- Retirement Accounts including IRAs
- Life Insurance
- Wills & Trusts (bequest)
- Stock and Real Estate - using appreciated property to fund a planned gift
- Life Estate (valuable property you use during lifetime with arrangements to give to charity upon death)
- Charitable Gift Annuity (CGA) (income producing)
- Charitable Remainder Trust (CRT) (income producing)
- Charitable Lead Trust (CLT)
- Donor Advised Fund (DAF)

**WHAT DOES A PLANNED GIFT OFFER?**

- A legacy that will impact generations to come
- A way to honor someone else’s life and name into the future
- Potential for lesser tax burdens for family
- Potential estate tax savings

For your free, no-obligation, ESTATE PLANNING WORKBOOK, please contact Ellen Kazama at (808) 543-2223 or email ekazama@auw.org.

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