





# **Table of Contents**

Year-In-Review	<u>3</u>
United for ALICE®	<u>4</u>
Board of Directors	
Financial Summary	<u>7</u>
Collective Impact	<u>8</u>
Grants, Trusts & Foundations	<u>8</u>
Tocqueville Society	<u>8</u>
Leadership Givers	<u>9</u>
Gifts In-Kind	

# United Way Aloha United Way

## **Year In Review**



## **Aloha Donors and Community,**

Welcome to our 2018 Annual Report. We continue to offer this electronically to reduce our environmental impact. I hope you enjoy our 2018 year-in-review.

I wish to thank you, our donors and community, for your contributions and confidence in Aloha United Way and the work we do in the community with so many other stakeholders. In 2018, we were able to invest \$16.2 million in the community because of your generous contributions which supported critical programs and services that helped vulnerable children, families and individuals.

Your donation to Aloha United Way supported:

- 315 agencies working with families and individuals in crisis or need of food, education, housing stability and financial sustainability
- 94,123 people who received assistance from our statewide 2-1-1 information and referral helpline
- Aloha United Way as the hub for homeless services to the community

In late 2017, Aloha United Way commissioned the ALICE® Report, "ALICE: A Study of Hardship in Hawaii," and publicly unveiled the report data on January 9, 2018. It was not a surprise to learn that 37 percent of Hawaii's households live above the Federal Poverty Level but below financial sustainability. These households are unable to address an unexpected \$400-500 expense without substantial, negative impact and there are few significant programs available to these households.

Informed by the ALICE data, Aloha United Way made a decision to shift some of our focus and funding to help the ALICE in our community, to invest in programs that help these families and individuals develop financial sustainability and grow their earning capacity so they can be diverted from poverty. You can read more about our United for ALICE work on page 4.

Aloha United Way continues to invest your donations to 2-1-1, Safety Net, and Community Care in vital programs to support our neighbors and families who are in crisis.

Advancing the health, education, financial stability and overall wellbeing of every person in our community is a shared responsibility to which we are all accountable. Thank you for the opportunity to serve our community through your contributions and support.

Me ke aloha pumehana,

Cindy Adams
President and CFO





In September 2018, Aloha United Way Board of Directors approved \$1.52 million to be awarded to funding the ALICE impact area. ALICE stands for Asset Limited, Income Constrained, Employed. ALICE are people who are working, doing everything they can to make ends meet, yet struggle to get by each month.

ALICE funding is intended to effect systems-level change in order to support upward financial mobility for lower-income families and individuals in Hawaii. Key components of this initiative include program performance evaluation, shared metrics, capacity-building, and collaboration. The three funding categories are:

- Increased earning potential and/or reduce household expenses,
- Improved access to benefits and community resources, and
- Development of financial capability and "soft skills."

The ALICE Fund invests in non-profit agencies developing and implementing impactful and scalable programs to help Oahu's ALICE population.

## **ALICE AT-A-GLANCE**







## **WORKING HARD BUT STRUGGLE TO GET BY**





INDIVIDUAL \$28,296



FAMILY OF 4 \$77,052





# Below are highlights of the partner agencies that were awarded three-year grants from the ALICE® Fund.

- 1 Council for Native Hawaiian Advancement, Increase Earning Potential Program \$220,000
  Establishes an institute as pipeline to middle-skill careers that do not require post-secondary degrees.
- Feed the Hunger Foundation, Asset Building Through Food Security \$100,000 Increases economic vitality and food security through loans and networks of support for food entrepreneurs.
- Goodwill Industries of Hawaii, Inc., Careers Pathways Program \$250,000

  Partners with UH community colleges and vocational training providers to support ALICE clients to access post-secondary education, job readiness training, financial literacy, job placement, job retention services, and tax assistance.
- Hawaii Children's Action Network / Hawaii Appleseed Center for Law and Economic Justice/PHOCUSED, ALICE Policy Hui \$150,000

  A group of nonprofits developing a common advocacy and policy agenda to advance laws and policies that support ALICE interests.
- Hawaii Home Ownership Center, Financial Capabilities and Soft Skills Pilot Program \$100,000

  Offers financial literacy workshops and coaching sessions including incentives to encourage money management skills.
- 6 Hawaiian Community Assets Inc., Financial Opportunity Centers \$250,000
  Establishes centers in Honolulu and Waianae that provide bundled services to include financial coaching, career training, small business training, public benefits applications, tax preparation, match savings, and loans.
- Honolulu Habitat for Humanity, Affordable Home Ownership in Waimanalo \$100,000

  Leads volunteers to construct and provides ongoing financial literacy support to partner families.
- 8 Kokua Kalihi Valley Comprehensive Family Services, Strengthening Resilience of ALICE Elders and Caregivers in Kalihi \$100,000 Pilot tests a homegrown workforce development program to train ALICE clients from Kalihi as in-home care providers increasing both career and financial capability skills.
- Parents and Children Together, Family and Economic Development Center \$175,000 Leads discourse in the community on upstream and downstream effects of poverty and develops referral networks among employers to identify and meet needs most relevant to ALICE workers.
- Waikiki Community Center, Senior Employment Project \$75,000

  Partners with businesses to create an employment agency focused on job skills training and employment placement for age 50 and older.

# United Way Aloha United Way

## **Board of Directors 2018**

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President and CEO Alexander & Baldwin, Inc.

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#### **Andrew Sutton**

Director, Strategic Accounts CVS Health

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Store Manager (Retired) Nordstrom

### **Scott Viola**

Operations Manager Nordic PCL Construction, Inc.

#### Scott Wo

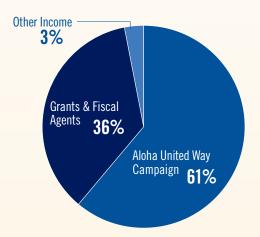
Owner/Executive Team C.S. Wo & Sons, Ltd.



# **Financial Summary**

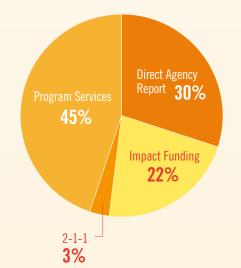
For the Years Ended December 31, 2018 and 2017

FUNDS RAISED	2018	2017
Aloha United Way campaigns	\$ 9,687,241	\$ 9,506,377
Grants & fiscal agent <sup>1</sup>	5,655,537	1,285,844
Other income	444,821	1,801,308
Total Funds Raised	\$ 15,787,599	\$ 12,593,529



## **PROGRAMS & SUPPORT**

Donor designations	\$ 4,117,121	\$ 3,628,515
Impact Area allocations	2,983,342	3,754,789
Program services <sup>1</sup>	6,563,942	2,299,476
Fundraising	1,650,723	1,561,733
Administration	1,287,258	1,250,562
Pledge loss & miscellaneous	606,706	497,284
Total Programs & Support	\$ 17,209,092	\$ 12,992,359



In 2018, Aloha United Way, Inc. (AUW) was awarded four grants under the Continuum of Care Note 1: (CoC), which is funded by the U.S. Department of Housing and Urban Development (HUD), including Permanent Supportive Housing, CoC Planning Activities, Homeless Management Information System, and Coordinated Entry System. Of the \$5,894,777 granted by HUD, approximately \$4,108,271 was expended and earned in 2018.

AUW's Form 990 and audited Financial Statements are available upon request. Note 2:

Note 3: AUW's chief administrative personnel are Cindy Adams, President & CEO and Norm Baker, COO.



Aloha United Way supports more than 300 non-profit partner agencies and works closely with community leaders in public and private sectors to collaboratively tackle the most pressing issues facing our community. We humbly thank everyone who partners with Aloha United Way – whether through in-kind donations, volunteering and/or financial gifts – for your support and generosity in making Hawaii better for everyone. Together, we make the greatest impact.

## **SPECIAL THANKS TO**

## **GRANTS, TRUSTS & FOUNDATIONS**

Alice Davis Estate
Anna B. Lindemann Fund
Atherton Family Foundation
Bank of Hawaii Foundation
BOH: Seymour Terry Trust
Central Pacific Bank
Chuck Yim Gee Charitable Trust Fund

Chuck Yim Gee Charitable Trust Fund Clark: Aloha United Way Fund

CVS Health

Dept. of Human Services Ellen M. Koenig Memorial Fund Hawaii Community Foundation

Flex Grant
General Fund
Omidyar 'Ohana Fund
Harry & Jeanette Weinberg Foundation
Hawaii Hotel Industry Foundation
Hazel H. Takumi Foundation
Housing & Urban Development

Ivena M. Ziegenhein Jeffrey Polovina &

Catherine Watson Fund

Kaiser Permanente

Leonara and Joseph Wee Fund

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Michael B. Wood Foundation Minnie P. Cuthbertson Fund Monsanto Fund Omidvar Fund

Omidyar Ohana Fund of the Hawaii Community Foundation

Target Foundation

The Ben and Miriam Lau Foundation
The McVay Family Foundation

Thomas J. Vincent Foundation Inc.

U.S. Veteran Affairs
Valvon Foundation

William G. Irwin Charity Foundation

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Chad and Leilani Karasaki

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Joanna Oshiro

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Ellie Ventula-Honda & Darryl H. Honda

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Mr. and Mrs. John C. Walker Jr. Michael and Laurie Walsh

Terry Walsh William Ward Cassundra Ware

Craig and Dana Washofsky Jeffrey and Lynn Watanabe Annette Wedemeyer

Monique Weisman Marie Weite Andrew Wertheimer

Lael Wheeler

Robert (Bo) Wheeler and Marcy Fleming

Andrew N. White Carol B. Whitesell Timothy C. Wilhelm George Wilkens Jr.

Jim Williams & Arlene Lee-Williams Thom and Mary Ellen Williams

Patrick Williamson

Michael Wo

Gale K. and William J. Wilson Mr. and Mrs. G. Todd Withy

Wendell Wo Derek B. Wolfe Bradley Y. Wong Derek M. S. Wong Derrick Wong Elizabeth K. L. Wong Harold P. K. Wong

Sunny and Linda Wong Mark Wong Michael W. C. Wong Eric Wright Elisa Yadao

Michael M. Yamada Darrell R. Yamagata James Yamamoto

Mark H. Yamamoto Wesley K. Yamamoto John D. Yamane Reid Yamashiro Russel Yamashita Don A. Yanaga

Randal and Joyce Yanagisawa

Akiko Yazawa Barbara Yee Jean Yee Robert Yee Luke Yeh Neal Yokota

David and Rhonda Yonamine

Amy Yonashiro Scott M. Yonesaki Janelle Yoshida Scott Yoshihara Garret Yoshimi Ben Yoshino Samuel Yoshioka Lesley Ann Yost Alan and Alice Young

Evelyn K. and Edwin Y.M. Young

Joseph Young Lisa and Steve Young Mackenzie Young Peter C. Young Regina Young Suzanne Young Thomas K. L. Young Michael Yuen Carl Zimmerman

Jennifer and Stan Zukeran-Kerr

Richard Zwern



Gifts In-Kind

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AlohaCare

Alohilani Resort Waikiki Beach

Amy A. Ogawa, DMD Amy's Peters Yoga

Ashley Smith Photography

Barnes & Noble **Big City Diner** Billy V

Bloomingdale's Blue Note Hawaii Budweiser

Castle Resorts & Hotels

Choco Le'a

**Christian Louboutin** Constellation Brands Contour Spa Hawaii

Corepower Yoga Dave & Busters Dawn Adrienne Debi Girmsey Deborah Nakashima

DFS Group L.P., Hawaii Division

Diana Wrobel, Beyond Pilates Studio HI

Dixie Grill DJ Kool E

Doraku Sushi/Bluetree Café

DPCI Corporation dba Aloha Island Lei

Duke's Waikiki

Egan's Fit Body Bootcamp Enterprise, Alamo &

National Car Rental

**Events International** 

**Fabletics** 

Fleenor Paper & Packaging

Flip Flop Workshop

Four Seasons Resort O'ahu at Ko Olina

Ginger 13 Halekulani

Hawaii Convention Center Hawaii Pet Portraits

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Henna Hawaii

Hilton Hawaiian Village

**HMSA** 

Honolulu Cookie Company

Hula Grill Waikiki John Mullen & Company Joy Gold Unlimited Karen Lindsay

Kastner Design Associates

Kualoa Ranch Kula & Co. LeMana Perles L'Occitane Lucky Strike Macy's

Manoa Chocolate Hawaii Manoa Valley Theatre Men's Warehouse

Michael Horton Design

Midas Hawaii Modern Luxury

Moku Kitchen Monica Lau Photography

Nalukai

Nordstrom

North Shore Shark Adventure

Oahu Party Bus Ocean Dreamer Orange Theory

Outrigger Hotels and Resorts

P.F. Changs **PacRim Marketing** 

Pacxa

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Pig and the Lady Pressed Juicery

Pualani Hawaii Swimwear

Pure Joy Day Spa Queen Kapiolani Hotel Ruffino Prosecco Saks 5th Avenue Salem Media Servco Lexus Spectrum Starbucks Sugarfina

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Tommy Bahama

Ted Baker London

Torrid

Tory Burch Outlet Tory Sport

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UGG

Uniglo Hawaii Victoria's Secret Volcanic Rock Gym Waikiki Parc Hotel Waimanalo Country Farms